How to have a home that has Martha Stewart like..."WHOA!!!", without having to trade your work hours for rubber gloves OR hire a full-time house manager!







#### How It Started...

#### How It's Going...





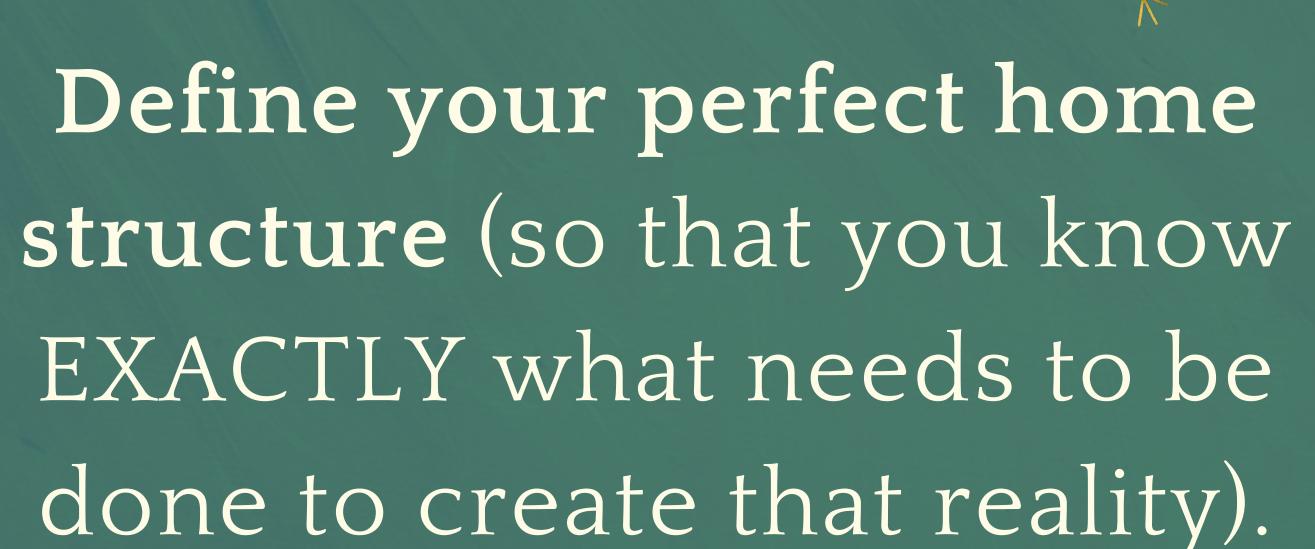


#### Big Takeaway

When your home is in order, your whole life (including your business) becomes exponentially more profitable and fulfilling.



## Stepa 1





#### Ask Yourself...

- 1. What do I want my style aesthetic to be? ie: granny chic, minimalist, modern, etc.
- 2. What types of chores do I want my children and myself doing/which chores will be easy wins?
- 3. What are my current biggest hang-ups? ie: dishes, laundry, grocery shopping, getting healthy meals on the table, decluttering, getting the lawn mowed...all of the above!







## Step 2

### Create a Domestic Support Plan (so that would are perfectly)

(so that you are perfectly supported and your attention can be focused on your business and family).



#### Start outsourcing like a CEO:









\* Landscaping \* Decorating

Cooking





Organizing \ \ Making Appointments





### Step 3



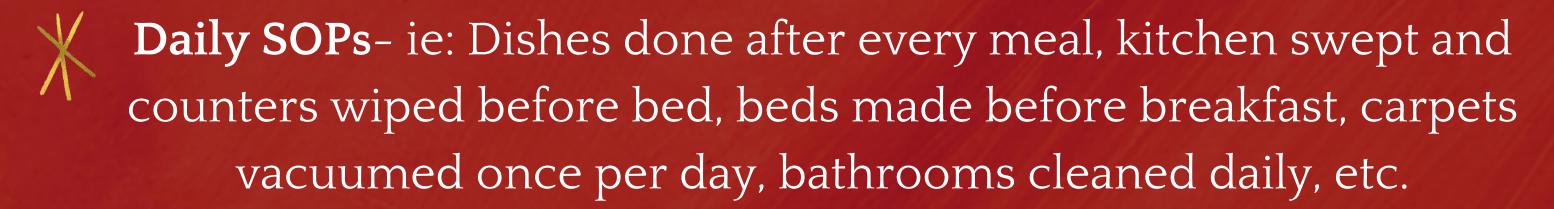


Hammer out SOP's & Systems (so that YOU are not having to constantly task your domestic support team and family).









Weekly SOPs- ie: Showers scrubbed, floors mopped, mini-van washed and vacuumed, lawn mowed, etc.

Monthly SOPs- ie: lightbulbs dusted, baseboards cleaned, couches and appliances moved and cleaned under etc.

## Step 4

Train yourself and your family (so that when your DST is not there, your home doesn't just fall apart, but continues to run like clockwork).

# What are the easy wins that you can assign to your children and yourself?



Dishes



Sweeping the floor and wiping counters before bed

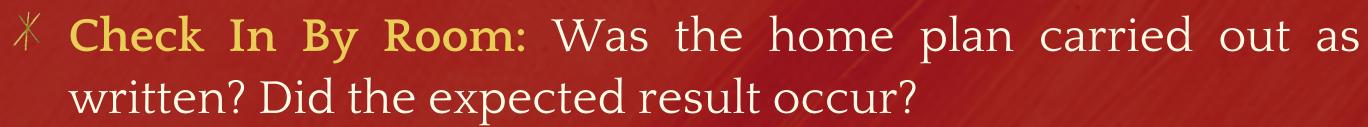


Making beds

# Stelp 5

Test and Optimize Your System (as every good marketer knows...the real magic happens after optimizations are made).







- \* \* Analyze: If the expected result did not occur, where was the breakdown? ie: overambitious expectations of family on week 1, not enough clarity in SOPs, need for additional outsourcing, etc.
  - \* Act: 1. If your original home plan worked in a room, then standardize the process
    - 2. Didn't work? Think about what may be changed. Choose ONE step to change, implement, then re-assess in a week.



To download the slides, please go to: www.freedommoms.com/marthawh o

